



Virginia's Inland Port(s) AAPA Maritime Economic Development



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Know Your Audience...

**CHICAGO
BLACKHAWKS®**



USA THE PORT OF VIRGINIA

SHIP DIRECT

31-27 24'N
078-22 24'W

NOVEMBER 16 | 2012



4th Terminal Region | Newport News Marine Terminal | Norfolk International Terminal | Portsmouth Marine Terminal | Port of Richmond | Virginia Beach Port

THE FASTEST GROWING EAST COAST CONTAINER PORT IN 2012

Major shippers are getting in and out America's heartland faster, all through one strategic location – The Port of Virginia. Our central east coast location provides second-day access to nearly two thirds of the U.S. population. A new generation of container cranes handles 9,000+ TEU vessels without channel depth or air-draft restrictions. Plus, next day double-stack rail doubles efficiency to and from Midwest markets. Directly speaking, with all of our innovative and natural assets, no other port comes close.

To learn how to get closer to your market, call 800.446.8098 or visit portofvirginia.com.



Top 10 U.S. Ports

Rank	Port
1	Los Angeles
2	Long Beach
3	New York/New Jersey
4	Savannah
5	Oakland
6	The Port of Virginia
7	Houston
8	Seattle
9	Tacoma
10	Charleston

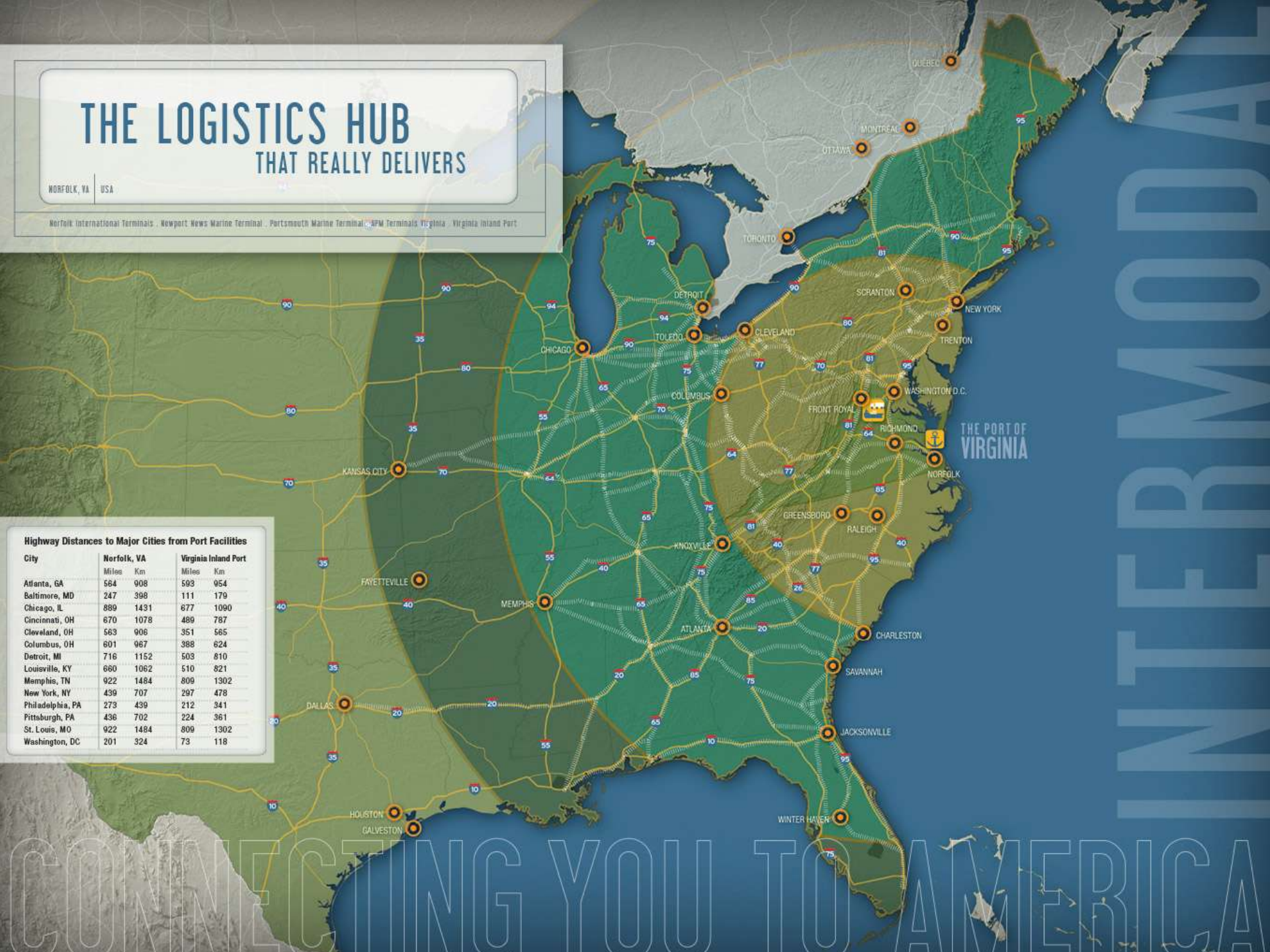
THE LOGISTICS HUB THAT REALLY DELIVERS

NORFOLK, VA | USA

Norfolk International Terminals · Newport News Marine Terminal · Portsmouth Marine Terminal · APM Terminals Virginia · Virginia Inland Port

Highway Distances to Major Cities from Port Facilities

City	Norfolk, VA		Virginia Inland Port	
	Miles	Km	Miles	Km
Atlanta, GA	564	908	593	954
Baltimore, MD	247	398	111	179
Chicago, IL	889	1431	877	1090
Cincinnati, OH	670	1078	489	787
Cleveland, OH	583	906	351	565
Columbus, OH	601	967	388	624
Detroit, MI	716	1152	503	810
Louisville, KY	680	1062	510	821
Memphis, TN	922	1484	809	1302
New York, NY	439	707	297	478
Philadelphia, PA	273	439	212	341
Pittsburgh, PA	436	702	224	361
St. Louis, MO	922	1484	809	1302
Washington, DC	201	324	73	118



INTERMODAL

CONNECTING YOU TO AMERICA



VIRGINIA INLAND PORT

PORT OF RICHMOND

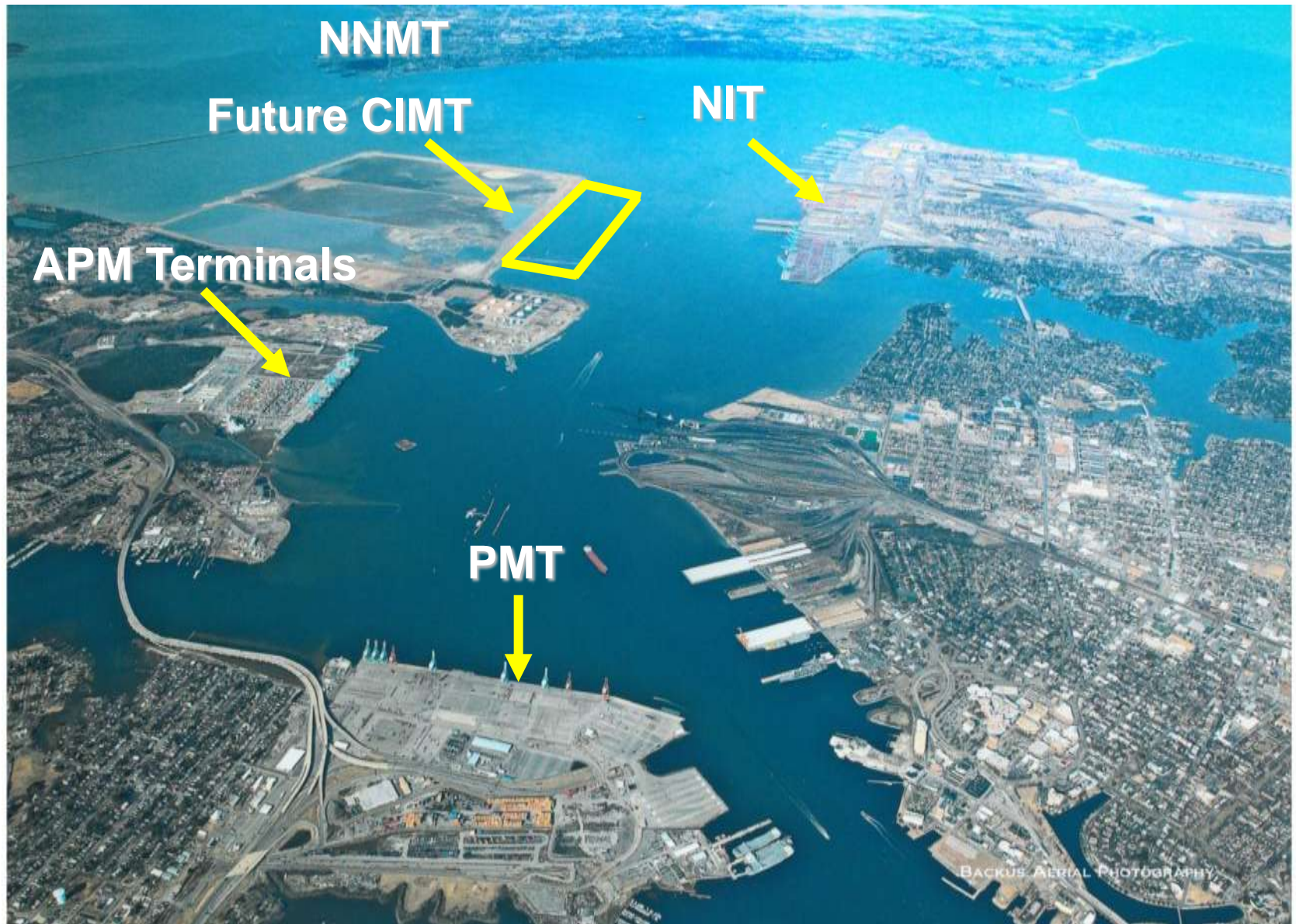
NEWPORT NEWS MARINE TERMINAL

APM TERMINALS VIRGINIA

PORTSMOUTH MARINE TERMINAL

NORFOLK INTERNATIONAL TERMINALS

Cargo Terminals Hampton Roads Harbor



Virginia Inland Port



Virginia Inland Port

- Intermodal container transfer facility
- 161 Acres
- Located in Front Royal, VA
- Opened in 1989
- Within 1 mile of Interstate 66 and 5 miles of Interstate 81
- 17,820 feet of rail adjacent to Norfolk Southern main line
- Five-day-a-week rail service between the VIP and the Hampton Roads marine terminals
- Easy access to I-81 (North/South) and I-66 (East/West)

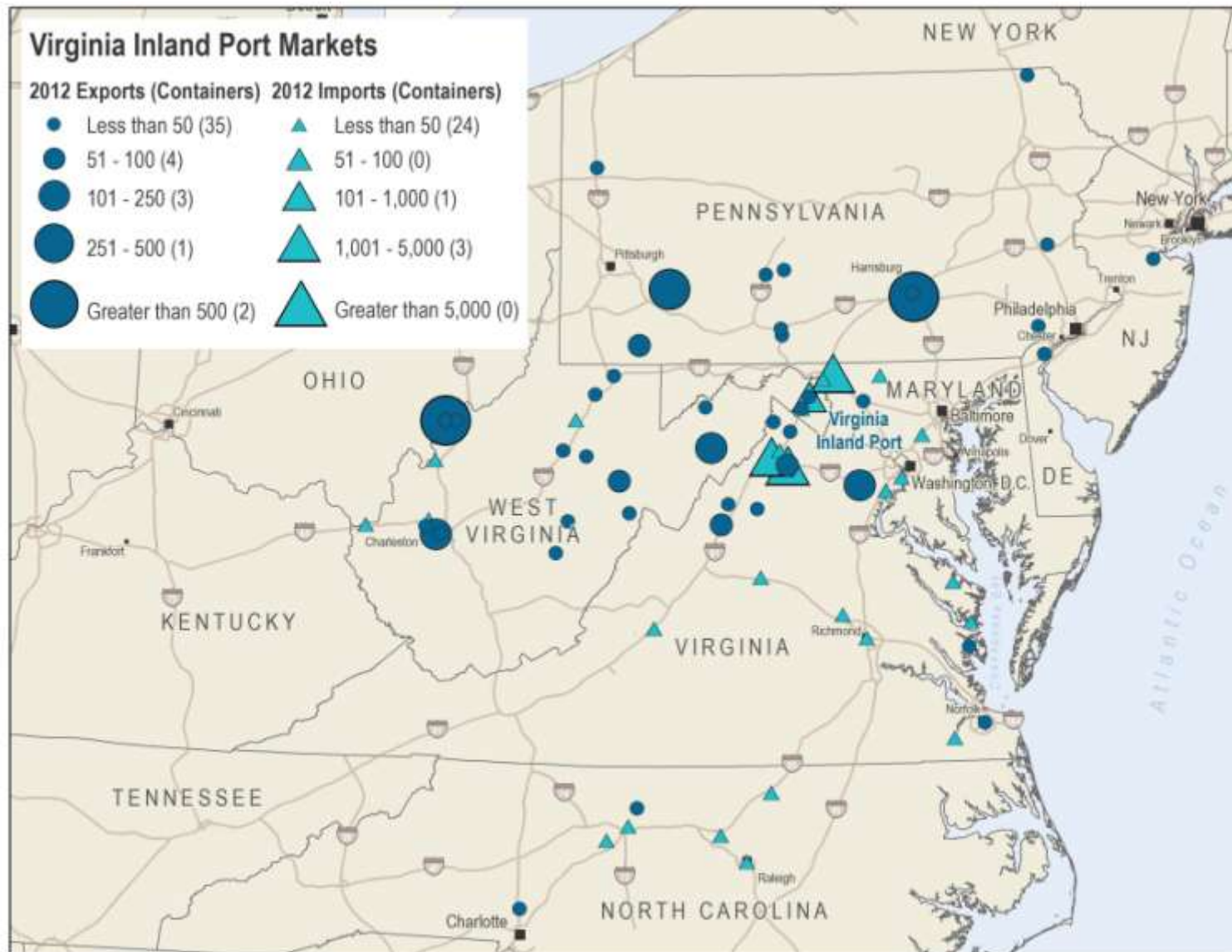
Services

- Stuffing, stripping and some cargo consolidation
- Dispatch and arrange trucking services
- Scales
- Fed. regulatory inspections coordinated on-site
- Pool chassis, reefer gensets and shore power available
- US Customs-designated port of entry
- Free Trade Zone

Major Commodities

- Poultry
- Logs/Lumber
- Paper Products
- Auto Parts
- Rubber/Plastics
- Retail Items

Virginia Inland Port Markets



Major Companies Located Near VIP

AmeriCold Logistics

Blue Ridge Prestain

DuPont Front Royal

Eagle Systems Inc.

Family Dollar Inc.

Federal Mogul Corporation

Ferguson Enterprises Inc.

Ford Motor Co.

Fortessa

Four-U Transportation

GE Lighting

H.P. Hood Inc.

Home Depot (Import DC)

Home Depot (High Velocity DC)

InterChange Group

Jouan Inc.

Kohl's Corp.

Kraft Foods Inc.

Lennox

Mercury Paper

M&H Plastics

MIC Industries, Inc.

Red Bull/Ozburn Hessey

Rite Aid Corp.

Rubbermaid Commercial Products

Skyline Express

Spahr Metric Inc.

SYSCO Corp

Toray Plastics Inc.

Trex Company Inc.

Virginia Storage Services

Winchester Cold Storage

World Wide Automotive

Richmond Deepwater Terminal



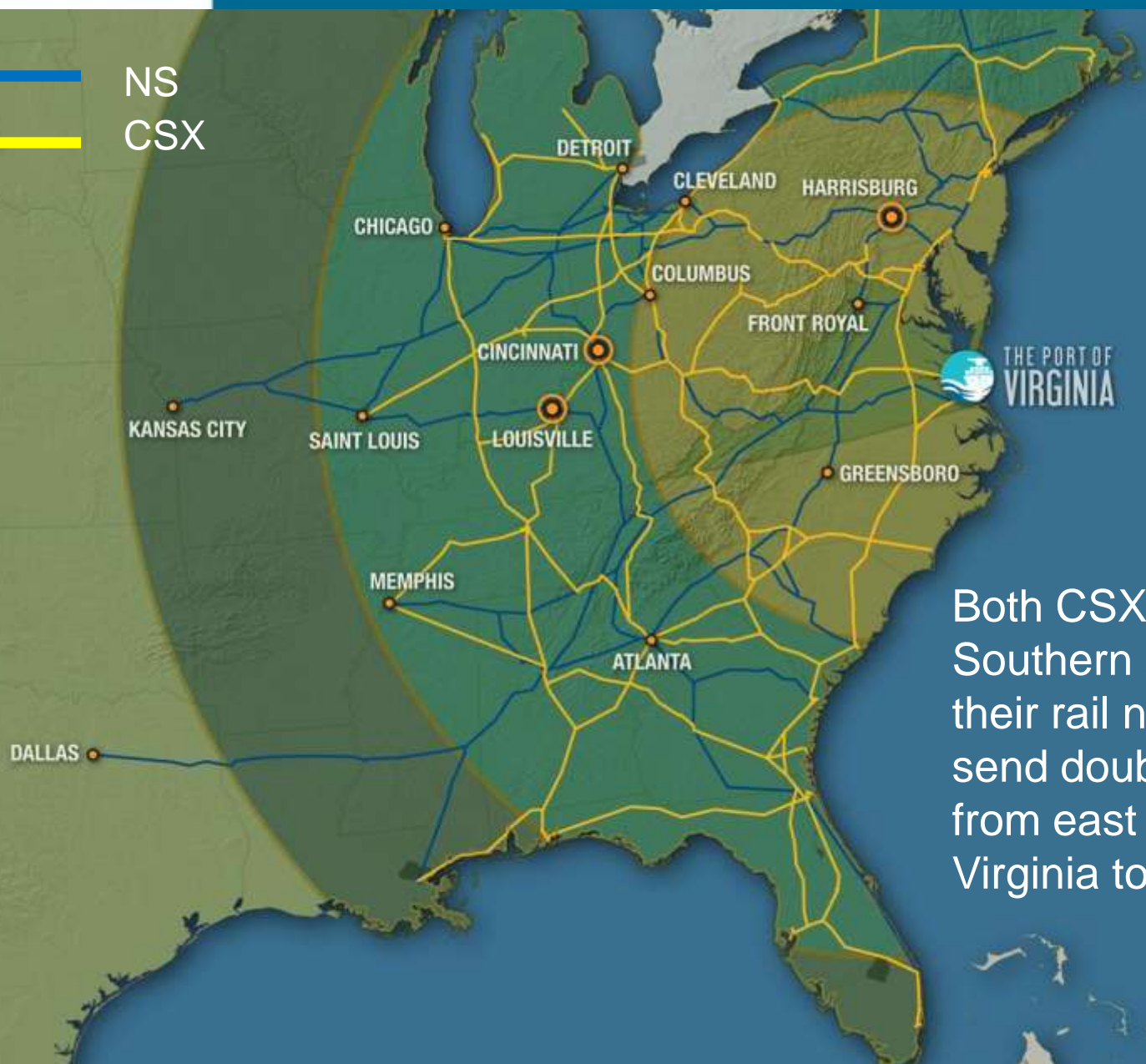
James River Barge Line – 64 Express



- Weekly calls between the Port of Virginia and the Port of Richmond
- Calls at NIT and PMT
- Door service availability
- Green transportation alternative

Growth Track

— NS
— CSX



Both CSX and Norfolk Southern are upgrading their rail network in order to send double-stack trains from east coast ports like Virginia to the mid-west.

Rail Served Expansion



Intermodal Gateway

2 million TEUs moving over the Port in 2012 were transported by:



4% Barges



32% Rail



64% Trucks



THE PORT OF
VIRGINIA

Thank You!

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